

SECURE COMMUNICATION FOR GLOBAL PROJECTS

Voith is a global provider of cutting-edge technology and services for the paper, energy, mobility and service markets. Founded on January 1 in 1867, Voith has a current workforce of about 39,000, sales of EUR 5.1 billion and 280 locations worldwide. It is one of the largest family-owned enterprises in Europe.

The company's international presence and collaboration with partners around the world was a potential risk factor as far as sharing information was concerned. After all, white-collar crime and industrial espionage are threats that any company needs to take seriously – and that is what Voith is doing. Certain types of information are very valuable in a competitive market, including data on who will win a specific contract, which company has an edge over the others, and who will be the first to register a new patent.

To ensure the group was well equipped to meet these challenges and to secure communications within the company and with external partners, Voith IT-Solutions examined the various solutions available on the market for secure document distribution. The company wanted to extend its

IT- infrastructure with a standard solution rather than develop one from scratch. It selected the web-based Brainloop Secure Dataroom and integrated it into the Voith extranet. The solution also meets the regulatory compliance requirements at Voith, which is certified ISO 2700-compliant for ensuring security and traceability when sharing and collaborating on confidential documents.



Headquarters of Voith AG in Heidenheim

Commenting on why Voith selected the data room solution, Ralf Pichler, who headed up the project at Voith IT-Solutions, says: "Sending unencrypted sensitive documents by email is no longer appropriate and simply not secure enough. As the data's path through the internet can't be tracked, unencrypted documents can be intercepted and read. This was why we looked for a solution that set a new benchmark for the secure, traceable and fast distribution of attachments as well

VOITH

FAST FACTS

Customer.....Voith AG
 Industry.....Mechanical Engineering
 Employees.....39.000

CHALLENGE

Finding a solution for sharing, working on and storing confidential project documents in collaboration with subsidiaries, partners, customers, and suppliers .

SOLUTION

Brainloop Secure Dataroom is used as a strategic platform for securely sharing confidential documents .

BENEFITS

- > Provides a secure way to send attachments via Outlook
- > Ensures secure document storage in access-protected data room
- > Enables enterprise-wide availability with integration in corporate systems infrastructure (extranet)
- > Facilitates regulatory compliance with audit trail of all activity
- > Minimizes need for training as the intuitive interface is easy to use

as secure storage for them. We also needed to ensure the solution fulfilled compliance requirements concerning document classification and that it met our partners' needs too."



Integration in Outlook

Voith IT-Solutions and Brainloop worked closely together to integrate the secure document sharing solution into the company's email system – Microsoft Office Outlook™. During a project, documents emailed to and from customers and external service providers are protected. This is because the email only contains a link to the document in the data room, not the document itself.

Integration into the extranet

Since the Brainloop Secure Dataroom has been integrated into the Voith extranet, the company now uses it in several different areas. These include the construction and development department which shares confidential documents with external engineering consultancies. The human resources department also uses the Brainloop data room for encrypted document storage. As a result, the system helps the company comply with legal stipulations regarding adequate technical and organizational means to protect personal data. Each data room is managed by its "owner", who is the only person to decide who has access to it and how. System administrators are not able to

access data room content, ensuring compliance with current rules concerning the separation of duties.

Today, over 1000 users at Voith and at external partner firms work with the data room. The solution also makes it easy to share large volumes of data, even those totaling several hundred megabytes. Operating instructions for plant machinery and other project documents detailing organizational aspects, which are subject to an obligation to maintain confidentiality, are all safely stored in the data room. Each access to the system is logged automatically, so that Voith can check anytime who has viewed which information and when. Even after a document has been downloaded, the permissions set for it in the data room are maintained and define whether or not a user can view, edit, print or forward it.

Compliance with internal standards

Voith places a lot of importance on staff adhering to its internal corporate standards to help ensure high process quality. The company has certain rules concerning the use of standard clients and operating systems as well as stipula-

tions on document classification and the way documents are shared with other departments and with business partners. The requirement to meet these standards adequately was another reason why Voith selected the Brainloop Secure Dataroom – as a strategic platform for secure and traceable information sharing.

The solution provider: Brainloop AG

Brainloop AG, with offices in Munich and Boston, is the leading supplier of software solutions for high-security management of confidential documents. Brainloop Secure Dataroom is a virtual document safe that enables safe filing, editing and distribution of highly confidential documents within a single company, and beyond. All content is powerfully protected from unauthorized internal or external threats, and all actions within the data room are documented by an auditing system. Examples for use include contract negotiations, project work, the preparation of quarterly reports, and any other communication that involves confidential information.



CONTACT

Brainloop, with offices in Boston and Munich, is the leading provider of Document Compliance Management solutions that enable customers to share confidential documents in a highly secure and traceable environment.

For more information please visit www.brainloop.com

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