



## **BRAINLOOP AND RESULTS AS A SERVICE ANNOUNCE STRATEGIC ALLIANCE TO PROVIDE SECURE DOCUMENT MANAGEMENT SERVICES IN AUSTRIA**

**Vienna, Austria and Munich, Germany. March 26, 2009** - Brainloop and the service provider Results as a Service (RaaS) announced today that they have concluded a strategic alliance that strengthens their lead in the Austrian market for high-security document management. The two partners provide Austrian organizations with a way for teams to work together, within one company or across several companies, using a highly secure document vault. Today, virtual data rooms have become the de facto standard solution for ensuring accountability in the way people handle confidential information.

The Brainloop Secure Dataroom enables staff to securely access and share documents supporting sensitive processes across several companies. Examples include confidential project plans, board meeting documents, and information relating to M&A activities. These files are made available to a specified group of people in a secure environment that complies with the most stringent security and process structure requirements.

Brainloop's virtual data room provides a comprehensive range of security features, including an encrypted and tamper-proof document repository, secure file transmission, and strong authentication to control user access. Further protection is available with optional security functions, such as a personalized watermark embedded in the document.

For both Brainloop and RaaS, the partnership is a logical consequence of their identical business philosophies. The two alliance partners see efficient and highly secure team communication as a focal point of business today. As such, it requires constant refinement and optimization.

Peter Weger, CEO of Brainloop, says: "The alliance with RaaS gives us a partner in Austria whose business is built on making collaboration more efficient and whose expertise in this area is incontestable. That's a significant benefit for Brainloop."

Commenting on the market for Brainloop in Austria, Helmut Poellinger, founder and CEO of Results as a Service says: "A company that can guarantee the highest levels of security within a SaaS environment is automatically the market leader. Brainloop's solution fulfills this criterion and has been proving it since 2000, with impressive customer references like Deutsche Telekom, Postbank and several leading law firms. These are all companies who make security a top priority."

Brainloop's virtual data room can be set up with just a few mouse clicks, enabling authorized staff to start using it immediately. As a result, companies needing to set up a confidential project rapidly can do so without delay. The data room is automatically compliant with all security stipulations.

RaaS and Brainloop will be exhibiting at the Information Security Symposium on 5 May 2009 at the Vienna Congress Center. Information and reservation forms are available at <http://www.cis-cert.com/veranstaltungen/> (currently only in German).

### **About Brainloop AG**

Brainloop AG, with offices in Munich and Boston, is the leading supplier of software solutions for high-security management of confidential documents. Brainloop Secure Dataroom is a virtual document safe that enables safe filing, editing and distribution of highly confidential documents



within a single company and beyond. All contents are powerfully protected from unauthorized internal or external attacks, and all actions within the dataroom are documented by an auditing system. Usage examples include contract negotiations, collecting data and writing up quarterly reports, and any other communication that contains confidential information.

Brainloop Secure Dataroom is used internationally by hundreds of renowned companies including BMW, Deutsche Telekom, Eurocopter, Premiere and ThyssenKrupp. Leading law firms and investment banks use this solution for the complete life cycle of M&A transactions. Strategic partners of Brainloop are HP, Finanz Informatik Services GmbH, Microsoft and T-Systems Business Services. <http://www.brainloop.com>

### **About Results as a Service (RaaS)**

Results as a Service (RaaS) provides a wide range of tools and services relating to collaboration and the efficient execution of business processes. With its slogan "Success can be Measured", RaaS has established itself as a SaaS specialist offering measurable results.

The company's portfolio of solutions includes high-security data rooms, team collaboration and web conferencing tools, as well as multiproject management accounting and human capital management. All solutions are available in a SaaS environment and ready to use in less than 24 hours.

RaaS was founded in 2009 by Helmut Poellinger, a seasoned executive with international experience in the software industry. Raas is targeting a broad spectrum of organizations facing the dual challenges of limited budgets and excellent business performance. Further information is available at [www.raas.at](http://www.raas.at) (currently only available in German).

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